

Contact

+15618271180 (Work)

marc@deschenaux.com

www.linkedin.com/in/marcdeschenaux

www.marc.deschenaux.com (Personal)

Top Skill

- Private Equity
- Mergers & Acquisitions
- Venture Capital
- Corporate Law
- IPO
- Start-ups
- Joint Ventures
- Mergers
- Negotiation
- Intellectual Property

Languages

French (Native or Bilingual)

English (Fluent)

German (Fluent)

Italian (Fluent)

Latin (Full Professional)

Espagnol (Limited Working)

Honors & Awards

Man of the Year 2000

International WHO's WHO of Professionals

Dec 1999

I joined the International WHO's WHO of Professionals in September 1998.

In December 1999, I was awarded the title of Man of the Year 2000 by this organization.

IPO Law Firm of the Year 2019-

Corporate Livewire Global Awards

Dec 2019

LAWYERS OF DISTINCTION-2021

- The American Lawyer

Jun 2021

Lawyers of Distinction Members have



Marc René Deschenaux

USA & Switzerland

Summary

With over 40 years of experience in corporate finance, mergers and acquisitions, and IPOs (Initial Public Offerings), Marc Deschenaux is a world-renowned expert and advisor in these fields.

He is the original founder of Deschenaux & Partners, LLP and the co-founder & managing partner of Deschenaux Barber & Partners, LLP.

This global law firm provides comprehensive financing and legal services to corporate and governmental clients across various industries and markets.

Marc Deschenaux has successfully raised private and public equity and debt for hundreds of companies internationally, as well as financed various types of operations, from import/export transactions to real estate investment trusts and government loans.

He is also a pioneer and innovator in the field of intellectual property securities, having founded the first issuer of Intellectual Property Securities representing ownership of patents, trademarks, music works, movies, or technologies.

He is passionate about enabling and empowering creators and inventors to access capital and investors through his unique and groundbreaking approach.

Experience



Senior Vice President & Managing Partner Europe

Market Street Capital, Inc.

Oct 2023 - Present (3 months)



Partner

Market Street IP, Ilc

Jul 2023 - Present (6 months)

Market Street IP is a majority-owned subsidiary of Market Street Capital and a leading player in the world of securitization, bringing unparalleled expertise and innovation to the realms of technologies, patents, and carbon credits, based on my patents.



Co-Founder & Managing Partner

Deschenaux Barber & Partners, LLP

Jan 2023 - Present (1 year)

been selected based upon a review and vetting process by our Selection Committee utilizing U.S. Provisional Patent # 62/743,254. The platform generates a numerical score of 1 to 5 for each of the 12 enumerated factors which are meant to recognize the applicant's achievements and peer recognition. All applicants must be licensed to practice law. Members are then subject to a final review for ethical violations within the past ten years before confirmation of Membership. A Lawyers of Distinction Nomination does not guarantee membership and attorneys may not pay a fee to be nominated. Attorneys may nominate to Lawyers of Distinction their peers whom they feel warrant consideration. The determination of whether an attorney qualifies for Membership is based upon the aforementioned proprietary analysis discussed above. Membership is not meant to infer any endorsement of Lawyers of Distinction by any of the 50 United States Bar Associations or The District of Columbia Bar Association.

Legal 100 - Lawyer International 2019
Best Securities Law Firm - 2019



Founder & President

IPO Conference Inc
Feb 2022 - Present (1 year 11 months)



President & Founder

IPSE - Intellectual Property Securities Corporation
Dec 2013 - Present (10 years 1 month)



Founding Partner

Swiss Financiers
Apr 2020 - Present (3 years 9 months)



Advisor

The Movie Studio Inc.
Jun 2021 - Present (2 years 7 months)



Advisor

SureFire Capital
Jun 2021 - Present (2 years 7 months)



Chairman

Success Network Corporation
Feb 2012 - Present (11 years 11 months)
A satellite television network dedicated to success under all of its forms.



President Experts Without Borders Federation

Experts Without Borders
Aug 2019 - Present (4 years 5 months)



Director

Phoenix Credit Corporation
Aug 2007 - Present (16 years 5 months)
Founder of Phoenix Corporation & Conceptor of the debit & credit cards programs.



Leading Senior Financing Advisor

AdvisoryCloud
Jun 2021 - Present (2 years 7 months)



Co-Founder & Managing Partner

Deschenaux Barber & Partners, LLP
Jun 2020 - Present (3 years 7 months)
Greenberg Hornblower Deschenaux LLP went dormant because the activities of the main partners took different ways. Richard M. Greenberg focused on Global Harbor motion pictures production, Ralph Hornblower III on hydrogen and his tenor career and Marc Rene Deschenaux on Intellectual Property Securities Corporation and Swiss Financiers Inc. The partners remain close friends and still work together.



International Judge-Mediator

Cour Internationale de Médiation et d'Arbitrage (CIMEDA) - Genève
Apr 2012 - Jun 2021 (9 years 3 months)
Alternative dispute resolution court seeking resolution first through mediation and then through arbitration.



Founder & Managing Partner

Deschenaux Barber & Partners, LLP

May 2010 - Jun 2020 (10 years 2 months)

As founder and managing partner, I established the firm and grew it into an internationally recognized firm.



President

Fine Strike Inc.

Aug 2007 - Jan 2016 (8 years 6 months)

Creator of the Farniente & Orgasm brands and products lines.

Organizer of th Phoenix debit & credit cards distribution.



International Corporate Financing Jurist

Deschenaux Barber & Partners, LLP

May 2010 - Aug 2014 (4 years 4 months)

Deschenaux & Partners specialized in financing, securities and corporate law with a strong orientation on raising money for all types of companies from start-up to institutions as well as for governments. Deschenaux & Partners provided services to advise and organize private and public offerings of securities (PDM & IPO's).

Deschenaux & Partners advised and organized Merger & Acquisition operations.

Deschenaux & Partners supplied offshore incorporation and representation in several countries. Deschenaux & Partners was also very active in Intellectual Property, Music, Entertainment and Patent law.

On September 6th, 2014 Deschenaux & Partners was renamed and transformed into Deschenaux, Hornblower & Partners, LLP.



Partner

Business Process Institute

Feb 2005 - 2012 (7 years)

Founder & Inventor of the FastIPO process. Organizer of the due diligence methods.



Lic.lur.

Schwab Flaherty & Associés

Jan 2009 - May 2010 (1 year 5 months)

Transnational Financial Lawyer



President & Founder

CD World Corporation

1995 - 2000 (5 years)

President and Founder of CD World Corporation and inventor of its product, the Music Point™. With this digital kiosk, the consumer could choose from hundreds of thousands of songs, music works and movie soundtracks the ones he likes best and make his personal compilation on compact disc. The CD was delivered in less than 4 minutes and features 45 minutes of music. Each Music Point™ was connected through fibre optic lines to the Music Works Bank™, a central computer hosting a large database containing the songs available for selection.



Consultant

Natsoft

1995 - 1995 (less than a year)

I was involved in the team developing a software to manage a Golf club for the International Golf Federation.

I developed specifically the reservations and communication modules.

President & Founder

Hotel Access International

1991 - 1994 (3 years)

Marc Deschenaux developed the first international discount hotel network and the first automated by phone hotel reservation network

Morgan
Stanley

Vice President

New Issues Morgan Stanley

May 1989 - Aug 1991 (2 years 4 months)

mandated by Petro-Canada creditors, not on Morgan Stanley payroll.

<https://www.petro-canada.ca/en/business>

President & Founder

Beat Perfumes S.A.

1987 - 1989 (2 years)

Marc Deschenaux created with François Bottura the Michael Jackson perfume.

Education



Harvard Business School

Leading with Finance , Business & Finance

2018 - 2018



University of Geneva

Master of, Economic Law

2008 - 2009

Currently studying for Ph.D.



University of Geneva

Certificate of, Transnational Law

2008 - 2009



University of Geneva

Bachelor, Business Law

2005 - 2008

Dearborn Financial Institute

Securities Representative, Investments and Securities

2001 - 2001

Course at Kaplan Center in Los Angeles sponsored by J. Alexander Securities investment bank.

Dearborn Financial Institute

General Securities Principal, Investment Banking

2001 - 2001

Course at Kaplan Center in Los Angeles sponsored by J. Alexander Securities investment bank



Institut de Formation pour Adultes de Genève

Fund Management Certificate, Finance, general

1995 - 1997

Caltech

Electronic & Data Processing Engineering Degree, Electronic and
Computer Science
1980 - 1983
L.A. Club Founde

Collège Saint-Louis, Corsier, Geneva, Switzerland

High School, Latine & English
1977 - 1980

Ecole de la Place Favre

1973 - 1977

Ecole de Haller

1970 - 1973

Licenses & Certifications



**International Expert in Financing, Law,
Intellectual Property & Technology**
International Experts Order
1548



Time Management Fundamentals-
Lynda.com
845209



Improving Your Focus-Lynda.com
8750C2



Getting Things Done-Lynda.com
985874



Achieving Your Goals-Lynda.com
5430FA



**Note-Taking for Business
Professionals-Lynda.com**
0A3C6A



SQL Tips and Tricks for Data Science-
Lynda.com
Issued Jan 2017 - Expires Jan 2017
1E1AEE



HTML Essential Training-Lynda.com
037F6D



**Becoming a Web Developer: Full Stack vs
Front End-Lynda.com**
0F3F58



.NET Programming Introduction-
Lynda.com
78CC9F



**Central Registration Depository (CRD)-
FINRA**
CRD 4378390



**Securities Industry Essentials (SIE)-
FINRA**
CRD#4378390